Reviewing Income: Exercises

September 2023

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Recommended Prerequisites

- Understanding Desktop Underwriter- The Basics
- Understanding Loan Product Advisor- The Basics
- Calculating Income Part I: Income Documentation and Review
- Review and Calculate Miscellaneous Employment Income
- Review and Calculate Miscellaneous Non-Employment Income



Income Calculation

Annual
Weekly- Every Week
Bi-Weekly- Every Two Weeks
Bi-Monthly- Twice a Month
Hourly- Per Hours Worked
Pier Diem, Commissions, OT

Salary/ 12 months Weekly Base x 52 / 12 months Bi-Weekly Base x 26/ 12 months Bi-Monthly Base x 2 Hourly Rate x # of Hours Per Week x 52/ 12 months Average over 24 month Period

Always show your work!

1234567890									
7	8	9	CE	Q					
4	5	6	x	М+					
1	2	3	-	М-					
0	·	/	+	=					

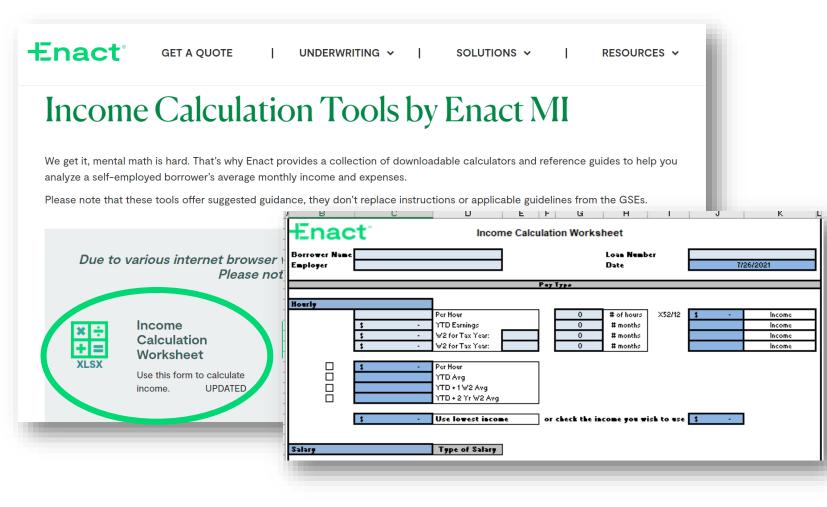
Base	s	_/month
Overtime	s	_/month
Bonus	<u>s</u>	_/month
Commission	s	_/month
Military Entitlements	\$	_/month
Other	s	_/month
TOTAL	s	/month



Underwriter Math 1 cm-Loan Officer Math 2+2=5



Calculators





Income Calculation Exercises

Keep in Mind:

Sometimes there are several ways to calculate income!



Verifying Employment History

Two year history is required on the 1003 for all applicants

- Spell out the full, complete business name and address.
- Correctly identify type of employment:
 - Does the borrower receive a W-2 or 1099?
 - If the borrower owns 25% or more of the business, they are self-employed.
 - Note- A borrower may be self-employed and get a W-2 from that business.
- Years on job and employed in line of work will be compared to job title and credit report.
- Title/Type of Business should convey enough information to:
 - Convey what duties the borrower performs.

Employer or Business Name	Phone () -	Gross Mor	nthly Income	
Address	/	Base	<u>\$</u>	_/month
City	State Zip	Overtime	\$	_/month
		Bonus	<u>\$</u>	_/month
Position or Title	Check if this statement applies:	Commission	1 \$	_/month
Start Date / (mm/yyyy) How long in this line of work? Years Months	I am employed by a family member, property seller, real estate agent, or other party to the transaction.	Military Entitlements	s \$	_/month
Check if you are the Business Owner or Self-Employed	of less than 25%. Monthly Income (or Loss) of 25% or more. \$	Other TOTAL	s s	



Verifying the Qualifying Income

A minimum history of two years of employment is recommended. However, in certain circumstances income that has been received for a shorter period of time may be acceptable. Each file is reviewed individually.

Base Pay (Salary and Hourly)

Obtain the following documents:

- A Completed Verification of Employment, (VOE) a/k/a Form 1005 or
- The Borrower's Recent Paystub & W-2 Forms (covering the most recent two-year period). A
 written VOE may be required to document the income types included on the W-2.
 - The paystub must be dated no earlier than 30 days prior to the initial loan application and it must include all y-t-d earnings.
 - They must be computer generated or typed by the employer.
- A Verbal Verification of Employment (VVOE)- Fannie Mae
 - PCV- Freddie Mac
- Fannie Mae & Freddie Mac require lenders to have each borrower complete and sign a separate IRS Form 4506-C or alternative at or before closing if any income is being used in the transaction.



Meet Borrower Penny

• What Income Documents Will Penny Need to Provide?

	Phone (800) 555 – 2211
City Hunt Valley State MN I ZIP 5524 Position or Title Jr Pastor Check if	
Position or Title Jr Pastor Check if	Unit #
	Country USA
	this statement applies:
	nalound by a family manabar
How long in this line of work? 1 Years 3 Months party t	nployed by a family member, ty seller, real estate agent, or other



Verifying Previous Employment History

	Check if you were the Business Owner	Previous Gross Monthly Income
CityStateZip	or Self-Employed	s
Position or Title		
Start Date / (mm/yyyy) End Date / (mm/yyyy)		

For Freddie Mac, For A Borrower Who Experienced Recent Employment Gaps (e.g. 30 Days), Although A Letter Of Explanation Is Not Required, The Seller Remains Responsible For Establishing The Employment Is Stable, Which May Require Analysis Of Recent Employment Gaps; Guide Section 5303.2(a)(i)



Pay Statement Review

How frequently is Penny Paid?

Pay Period Start Date	Pay Period End D	ate Check Date	e Voucher	Gross Amount	Net Amount
03/14/2023	03/31/2023	03/31/202	3 3802034	1,543.72	1,316.29
Рау Туре	Hours	Rate	Amount	Year To	Date
Clergy Salary	0.000	1,116.6700	1,116.67		6,700.02
Clergy SEC	86.670	104.5500	104.55		627.30
Clergy TAuto	0.000	37.5000	37.50		225.00
Clergy Tax Cell	0.000	35.0000	35.00		210.00
Housing	0.000	250.0000	250.00		1,500.00
Gross Pay:			1,543.72		9,262.32
Тах Туре	State	Locality	Amount	Year To	Date
Tax Type FIT	State	Locality	Amount 160.67	Year To	Date 964.03
	State Minnesota	Locality		Year To	
FIT		Locality	160.67	Year To	964.03
FIT Income Tax		Locality Year To Date	160.67 66.76	Year To Employer Ye	964.03 400.56 1,364.59
FIT Income Tax Tax Totals:	Minnesota		160.67 66.76 227.43		964.03 400.56 1,364.59
FIT Income Tax Tax Totals: Deduction	Minnesota		160.67 66.76 227.43 Employer Paid		964.03 400.56 1,364.59 ar To Date





What is Penny's Base Income?

Pay Period Start Date	Pay Period End D	ate Check Date	e Voucher	Gross Amount	Net Amount
03/14/2023	03/31/2023	03/31/202	3 3802034	1,543.72	1,316.29
Рау Туре	Hours	Rate	Amount	Year To	Date
Clergy Salary	0.000	1,116.6700	1,116.67		6,700.02
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Clergy TAuto	0.000	37.5000	37.50		225.00
Clergy Tax Cell	0.000	35.0000	35.00		210.00
Housing	0.000	250.0000	250.00		1,500.00
Gross Pay:			1,543.72		9,262.32
Тах Туре	State	Locality	Amount	Year To	Date
FIT			160.67		964.03
Income Tax	Minnesota		66.76		400.56
Tax Totals:			227.43		1,364.59
Deduction	Amount	Year To Date	Employer Paid	Employer Ye	ar To Date
Life / AD&D			4.03		24.18
Long Term Dis.			3.23		19.38
Deduction Totals:	0.00	0.00	7.26		43.58



What is Penny's Base Income?

ary		Type of Salary				
		Monthly	X1	=	\$ -	Income
	\$ 1,116	.00 Bi Weekly	X26/12	=	\$ 2,418.00	Income
	\$ 1,116	.67 Semi Monthly	X24/12	=	\$ 2,233.34	Income
		Weekly	X52/12	=	\$ -	Income



What is Penny's Base Income Y-T-D?

Pay Period Start Date	Pay Period End Da	te Check Date	Voucher	Gross Amount	Net Amount
03/14/2023	03/31/2023	03/31/2023	3802034	1,543.72	1,316.29
Рау Туре	Hours	Rate	Amount	Amount Year To	
Clergy Salary	0.000	1,116.6700	1,116.67		6,700.02
Clergy SEC	86.670	104.5500	104.55		627.30
Clergy TAuto	0.000	37.5000	37.50		225.00
Clergy Tax Cell	0.000	35.0000	35.00		210.00
Housing	0.000	250.0000	250.00		1,500.00
Gross Pay:			1,543.72		9,262.32

\$ 6,700.02	YTD Salary (paytsub)	3	# months	[\$ 2,233.34	Monthly Avg
	W2 income	0	# months	[Income
	W2 Income	0	# months			Income



Which Income is supported?

\$ 6,700.02	YTD Salary (paytsub)	3	# months	\$	2,233.34	Monthly Avg
	W2 income	0	# months			Income
	W2 Income	0	# months			Income

Salary	-	Type of Salary		•• 1	-	
		Monthly	X1	=	\$ -	Income
	\$ 1,116.00	Bi Weekly	X26/12	=	\$ 2,418.00	Income
	\$ 1,116.67	Semi Monthly	X24/12	=	\$ 2,233.34	Income
		Weekly	X52/12	=	\$ -	Income



Verifying Non-Employment Income

Include income from o	ther sources below. Und	ler Income Source, choose	e from the sources liste	d here:	
• Alimony • Automobile Allowance • Boarder Income • Capital Gains	Child Support Disability Foster Care Housing or Parsonage	 Interest and Dividends Notes Receivable Public Assistance Mortgage Credit Certificate 	Mortgage Differential Payments Retirement (e.g., Pension, IRA)	Royalty Payments Separate Maintena Social Security Trust	
-	child support, separate ma	aintenance, or other income	ONLY IF you want it con	sidered in determinir	ng your qualification
for this loan.		aintenance, or other income	ONLY IF you want it con	sidered in determinir	ng your qualification Monthly Income
NOTE: Reveal alimony, for this loan. Income Source – use li		aintenance, or other income	ONLY IF you want it con	sidered in determinir	



Can Penny use her Auto Allowance?

1b. Current Employment/Self-Emp	loyment and Income	es not apply
Employer or Business Name Hunt Va	lley Chapel	Phone (800) 555 – 2211
Street 14432 Spiritual Way		Unit #
City Hunt Valley	State MN 🚽 ZIP 552	243 Country USA
Employer or Business Name Hunt Valley Chapel Street 14432 Spiritual Way	Phone (<u>800</u>) <u>555</u> – Unit #	2211
City Hunt Valley S	State MN 🔄 ZIP 55243 Country USA	
Position or Title Jr Pastor	Check if this statement applies:	
Position or Title Jr Pastor Start Date 01 / 04 / 2022 (mm/dd/yyyy)	Check if this statement applies:	er,

17

Pay Period Start Date	Pay Period End Date	e Check Date	Voucher	Gross Amount	Net Amount
03/14/2023	03/31/2023	03/31/2023	3802034	1,543.72	1,316.29
Рау Туре	Hours	Rate	Amount	Year To	Date
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Clergy TAuto	0.000	37.5000	37.50		225.00
Clergy Tax Cell	0.000	35.0000	35.00		210.00
Housing	0.000	250.0000	250.00		1,500.00
Gross Pay:			1,543.72		9,262.32

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Auto Allowance - Fannie Mae

For an automobile allowance to be considered as acceptable stable income, the borrower must have received payments for at least two years. The lender must add the full amount of the allowance to the borrower's monthly income, and the full amount of the lease or financing expenditure to the borrower's monthly debt obligations.

B3-3.1-09, Other Sources of Income (12/15/2021)

https://selling-guide.fanniemae.com/



Freddie Mac – Auto Allowance

History of receipt: Two years, consecutive¹

Continuance: Must be likely to continue for at least the next three years

Calculation: The Seller may add the full amount of the allowance to the Borrower's qualifying income, and when calculating the Borrower's debt payment-to-income ratio, the Seller must include the full amount of the monthly automobile financing expense in the calculation of the Borrower's monthly debt payment (refer to <u>Section 5401.2</u>). The Seller may not subtract the automobile allowance from the monthly automobile financing expense.

Documentation Requirements with Streamline Accept and Standard All of the following:

All of the following:

YTD paystub(s) documenting all YTD earnings, W-2 forms for the most recent two calendar years and a 10-day PCV

Or all of the following:

Written VOE documenting all YTD earnings and the earnings for the most recent two calendar years and a 10-day PCV



Can Penny use her Housing Allowance?

1b. Current Employment/Self-E	mployment and Income	Does not apply
Employer or Business Name Hun	t Valley Chapel	Phone (800) 555 – 2211
Street 14432 Spiritual Way		Unit #
City Hunt Valley	State MN 🗾 Z	ZIP 55243 Country USA
1b. Current Employment/Self-Employment	and Income Does not apply	_
1b. Current Employment/Self-Employment Employer or Business Name Hunt Valley Chap Street 14432 Spiritual Way	el Phone (800) <u>555</u> – <u>2211</u> nit #
Employer or Business Name Hunt Valley Chap	el Phone (<u>800</u> Ur	·

Pay Period Start Date	Pay Period End Date	e Check Dat	e Voucher	Gross Amount	Net Amount
03/14/2023	03/31/2023	03/31/202	3 3802034	1,543.72	1,316.29
Рау Туре	Hours	Rate	Amount	Year To	Date
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Clergy SEC	86.670	104.5500	104.55		627.30
Clergy TAuto	0.000	37.5000	37.50		225.00
Clergy Tax Cell	0.000	35.0000	35.00		210.00
Housing	0.000	250.0000	250.00		1,500.00
Gross Pay:			1,543.72		9,262.32

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Fannie Mae Housing or Parsonage Allowance

A housing or parsonage allowance may be considered qualifying income if there is documentation that it has been received for the most recent 12 months and the allowance is likely to continue for the next three years. The housing allowance may be added to income but may not be used to offset the monthly housing payment.

B3-3.1-09, Other Sources of Income (12/15/2021) https://selling-guide.fanniemae.com/



Freddie Mac – Housing or Parsonage Allowance

History of receipt: Most recent 12 months **Continuance:** Must be likely to continue for at least the next three years **Calculation:** Use the documented monthly payment amount

Documentation Requirements with Streamline Accept and Standard Documentation Levels:

- Written verification of employment (VOE), a letter from the employer or paystubs documenting the amount of the housing or parsonage allowance and the terms under which it is paid, and
- Documented evidence of the most recent 12 months' receipt of the housing or parsonage allowance

The housing allowance may not be used to offset the monthly housing payment.

Housing or parsonage allowance (for military housing entitlements refer to <u>Section 5303.3(d)</u>. For housing allowance received pursuant to an employee relocation program, refer to <u>Section 4408.3 (c)</u>)

Freddie Mac Selling Guide 5305.2 Specific requirements for other income types



What Additional Documentation should be Reviewed?

Hunt Valley Chapel 14432 Spiritual Way Hunt Valley, MN 55243 (952) FINDWAY		Voucher: Date:	3802034 03/31/2023
Pay to the order of: Penny Public	ACCOUNT # DEPOSITED TO C**8110	AMOUNT 1,316.29	\$1,316.29
NON-NEGOTIABLE	NON-NEGOTIABLE	NON-N	EGOTIABLE



FIRST Federal Savings			Account Number:			
P.O. Box 1801 Saint Paul, Minnesota		Depos	its / Credits			
Penny Public		Date	Description of Transaction		Ref Number	Amount
1120 181 Court Lakeville, MN 55044	÷	Mar 15	Electronic Deposit REF=16071008709149	From HUNT VALLEY CHAPEL PAYROLL 1223281865		\$ 1,316.29
	By Phone:	Mar 24	Mobile Banking Transfer	From Account 204784202135		50.00
	Minneapoli Metro Area		Visa Direct	SQC* Sarah Green	5103282031	9.50
	Telecommu for the Dea	Mar 31	Electronic Deposit REF=16089006726259N	From HUNT VALLEY CHAPEL PAYROLL 1223281865		1,316.29
	Internet:	Apr 1	Visa Direct	SQC*Brooke Brown	4304011426	10.00
FIRST FEDERAL SILVER CHECKING		Apr 13	Mobile Banking Transfer	From Account 204784202135		1,000.00
Account Summary Beginning Balance on Feb 13 \$ 743.72	Number of					 .,
Deposits / Credits 3,702.08 Card Withdrawals 14.00 - Other Withdrawals \$ 3,332.85 -	Average Ac Customer S				Total Deposits/Credits	\$ 3,702.08
Ending Balance on Apr 14, 2022 \$ 1,099.15						
Deposits / Credits Date Description of Transaction Mar 15 Electronic Deposit From HUNT VALLEY CHAF		Ref Number	Amount \$ 1,316.29			
Date Description of Transaction	EL 5 EL 5	Ref Number 5103282031 4304011428 Total Deposits/Credi	\$ 1,316.29 50.00 9.50 1,316.29 10.00 1,000.00			
Date Description of Transaction Mar 15 Electronic Deposit From HUNT VALLEY CHAP REF=16071008709149 PAYROLL 1223281865 Mar 24 Mobile Banking Transfer From Account 2047842021: Mar 31 Electronic Deposit From HUNT VALLEY CHAP REF=16071008709149 PAYROLL 1223281805 Mar 24 Visa Direct SQC' Sarah Green REF=1608800672659N PAYROLL 1223281805 Apr 1 Sa Direct SQC'Brooke Brown Apr 13 Mobile Banking Transfer From Account 2047842021: Card Withdrawals Card Withdrawals From Account 2047842021:	EL δ EL δ	5103282031 4304011426	\$ 1,316.29 50.00 9.50 1,316.29 10.00 1,000.00			
Date Description of Transaction Mar 15 Electronic Deposit From HUNT VALLEY CHAP REF=16071008709149 PAYROLL 1223281865 Mar 24 Mobile Banking Transfer From Account 2047842021 Mar 31 Electronic Deposit From HUNT VALLEY CHAP Mar 31 Electronic Deposit From HUNT VALEY CHAP Apr 1 Visa Direct SQC' Sarah Green Apr 13 Mobile Banking Transfer From HUNT VALEY CHAP Apr 13 Mobile Banking Transfer SQC'Brooke Brown Card Withdrawals Card Number: xxxxxxxxxxxxxx9435 Date	EL 5 5 31898209 Card 943	5103282031 4304011428 Total Deposits/Credi Ref Number 9071031899 5 Withdrawals Sutot	\$ 1,316.29 50.00 9.50 1,316.29 10.00 1,000.00 <u>ts</u> \$ 3,702.08 <u>Amount</u> \$ 14.00- al \$ 14.00-			
Date Description of Transaction Mar 15 Electronic Deposit From HUNT VALLEY CHAP REF=16071008709149 PAYROLL 1223281805 Mar 24 Mobile Banking Transfer From Account 2047842021 Mar 31 Electronic Deposit From HUNT VALLEY CHAP Mar 31 Electronic Deposit From HUNT VALLEY CHAP Apr 1 Visa Direct SQC*Brooke Brown Apr 13 Mobile Banking Transfer From HUNT VALLEY CHAP Card Withdrawals Card Number: xxxx-xxxxxxxxxxxxxxxx4435 Description of Transaction Date Description of Transaction On 031817 SHAKOPEEMN SHAKOPEE THEATRE REF # 240552360790710	EL 5 5 31898209 Card 943	5103282031 4304011426 Total Deposits/Credi Ref Number 9071031899	\$ 1,316.29 50.00 9.50 1,316.29 10.00 1,000.00 ts \$ 3,702.08 <u>Amount</u> \$ 14.00- al \$ 14.00-			
Date Description of Transaction Mar 15 Electronic Deposit From HUNT VALLEY CHAP REF=16071008709149 PAYROLL 1223281865 Mar 24 Mobile Banking Transfer From Account 2047842021 Mar 31 Electronic Deposit From HUNT VALLEY CHAP Mar 32 Visa Direct SQC' Sarah Green Mar 31 Electronic Deposit From HUNT VALLEY CHAP REF=16089006726259N APYROLL 1223281865 SQC'Brock Brown Apr 13 Mobile Banking Transfer From Account 2047842021 Card Withdrawals Card Number: xxxxx-xxxx-xxxx-9435 Description of Transaction Mar 21 Debi Purchase - VISA On 031817 SHAKOPEEMN SHAKOPEE THEATRE REF # 240552360790710 Other Withdrawals Description of Transaction Mar 15 Electronic Withdrawal From AHFC PMT REF=1007500388404 N From AHFC PMT	EL 5 5 31898209 Card 943	5103282031 4304011428 Total Deposits/Credi Ref Number 9071031899 5 Withdrawals Sutot	\$ 1,316.29 50.00 9.50 1,316.29 10.00 1.000.00 ts \$ 3,702.08 Amount \$ 14.00- als \$ 14.00- als \$ 14.00- Amount \$ 402.84-			
Date Description of Transaction Mar 15 Electronic Deposit From HUNT VALLEY CHAP REF=16071008709149 PAYROLL 1223281865 Mar 24 Mobile Banking Transfer SQC* Sarah Green Mar 31 Electronic Deposit From HUNT VALLEY CHAP Mar 29 Visa Direct SQC* Sarah Green Mar 31 Electronic Deposit From HUNT VALLEY CHAP REF=160808006720526N Apr 1 SQC* Sarah Green Apr 1 So Direct SQC*Brock Brown Apr 13 Mobile Banking Transfer From Account 2047842021: Card Withdrawals Card Withdrawals Card Number: xxxx-xxxxxxxxxxxxxxxxxx Card Withdrawals Description of Transaction Mar 21 Mar 21 Debi Purchase - VISA On 031817 SHAKOPEEMN Mar 15 Bectronic Withdrawal From AHFC PMT REF=1067500388494 N AHFC PMT A4FC PMT Mar 16 Bectronic Withdrawal From AHFC PMT Ra16 Bectronic Withdrawal To Account 204685678120 Mar 16 Mobile Banking Transfer NAEX EPAYMENT	EL 5 5 31898209 Card 943	5103282031 4304011426 Total Deposits/Credi Ref Number 9071031889 5 Withdrawals Sutot Total Card Withdraw	$ \frac{\$ 1,316.29}{50.00} \\ 9.50 \\ 1,316.29 \\ 10.00 \\ 1,000.00 \\ 1,000.00 \\ \frac{1}{1,000.00} \\ \frac{Amount}{\$ 3,702.08} \\ \hline \frac{Amount}{\$ 14.00} \\ als \frac{\$ 14.00}{\$ 14.00} \\ \hline \frac{Amount}{\$ 402.84} \\ 100.00 \\ 765.26 \\ \hline \end{array} $			
Date Description of Transaction Mar 15 Electronic Deposit From HUNT VALLEY CHAF REF=16071008709149 PAYROLL 1223281805 Mar 24 Mobile Banking Transfer From Account 2047842021 Mar 31 Electronic Deposit From HUNT VALLEY CHAF REF=16071008700149 From Account 2047842021 Mar 24 Mobile Banking Transfer SQC'Sanah Green Mar 13 Electronic Deposit From HUNT VALLEY CHAF Apr 1 Visa Direct SQC'Brooke Brown Apr 13 Mobile Banking Transfer From Account 2047842021 Card Withdrawals Card Number: xxxx-xxxx-xxxx-xxxx Parroxxx Card Withdrawals Card Number: xxxx-xxxx-xxxx On 031817 SHAKOPEEMN SHAKOPEE THEATRE REF # 240552360790710 Other Withdrawals From AHFC PMT Date Description of Transaction Mar 15 Electronic Withdrawal From AHFC PMT REF=1067500388494 N AHFC PMT A953472715 Mar 16 Internet Banking Transfer To Account 204086678120 Mar 16 Internet Banking Transfer <t< td=""><td>EL 5 5 31898209 Card 943 7452</td><td>5103282031 4304011426 Total Deposits/Credi Ref Number 9071031889 5 Withdrawals Sutot Total Card Withdraw</td><td>$\begin{array}{c ccccccccccccccccccccccccccccccccccc$</td><td></td><td></td><td></td></t<>	EL 5 5 31898209 Card 943 7452	5103282031 4304011426 Total Deposits/Credi Ref Number 9071031889 5 Withdrawals Sutot Total Card Withdraw	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$			



Meet Borrower John

What Income Documents Will John Need to Provide?

Local Iron Workers Union W2's from various jobs

•Income '21 '22 `2023

- W2 \$52,399 \$61,555
- *Y-T-D paystub As of 09-30-2023 \$59,765

John is unemployed seasonally (you are trying to use his unemployment to qualify)



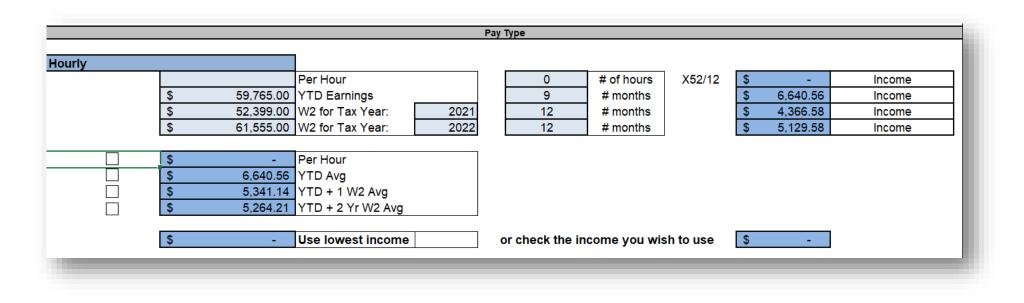
What is John's Base Income?

Local Iron Workers Union W2's from various jobs

•Income '21 '22 `2023

• W2 \$52,399 \$61,555

*Y-T-D paystub As of 09-30-2023 \$59,765





Fannie Mae - Variable Income

Variable Income

All income that is calculated by an averaging method must be reviewed to assess the borrower's history of receipt, the frequency of payment, and the trending of the amount of income being received. Examples of income of this type include income from hourly workers with fluctuating hours, or income that includes commissions, bonuses, or overtime.

History of Receipt: Two or more years of receipt of a particular type of variable income is recommended; however, variable income that has been received for 12 to 24 months may be considered as acceptable income, as long as the borrower's loan application demonstrates that there are positive factors that reasonably offset the shorter income history.

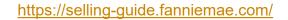
https://selling-guide.fanniemae.com/



Fannie Mae - Income Trending

Income Trending: After the monthly year-to-date income amount is calculated, it must be compared to prior years' earnings using the borrower's W-2's or signed federal income tax returns (or a standard Verification of Employment completed by the employer or third-party employment verification vendor).

- If the trend in the amount of income is stable or increasing, the income amount should be averaged.
- If the trend was declining, but has since stabilized and there is no reason to believe that the borrower will not continue to be employed at the current level, the current, lower amount of variable income must be used.
- If the trend is declining, the income may not be stable. Additional analysis must be conducted to determine if any variable income should be used, but in no instance may it be averaged over the period when the declination occurred.





Freddie Mac - Calculation of Fluctuating Employment Earnings

The degree of fluctuation and the length of receipt of the income must be considered when calculating income used to qualify for the Mortgage. The Seller must evaluate the income trend and use the amount that is most likely to continue for the next three years.

Consistent and increasing income trends

If the income is consistent or the trend is increasing, the Seller must average the most recent year(s) and YTD income over the applicable number of months documented. However, if the increase between the prior year(s) and YTD earnings exceeds 10%, additional analysis is required and additional documentation may be necessary to determine income stability in order to use the higher amount when calculating the qualifying income. The analysis and documentation must support the amount of income used to qualify the Borrower. Acceptable factors include, but are not limited to, promotion and income increasing consistently year over year.

https://guide.freddiemac.com/app/guide/section/5303.4



Freddie Mac - Calculation of Fluctuating Employment Earnings

The degree of fluctuation and the length of receipt of the income must be considered when calculating income used to qualify for the Mortgage. The Seller must evaluate the income trend and use the amount that is most likely to continue for the next three years.

Declining trend

The Seller must use the year-to-date income and must not include the previous higher level unless there is documentation of a one-time occurrence (e.g., injury) that prevented the Borrower from working or earning full income for a period of time and evidence that the Borrower is back to the income amount that was previously earned.

If the decline between the prior year(s) and/or YTD earnings exceeds 10%, the Seller must conduct further analysis and additional documentation may be necessary to determine whether the income is currently stable. This analysis must include the reason for the declining trend, and support that the current income has stabilized.

https://guide.freddiemac.com/app/guide/section/5303.4



Can John Use Unemployment Income to Qualify?

PAYER'S name, street address, city or or foreign postal code, and telephone UTAH DEPT OF WORKFORCI UI DIVISION PO BOX 45533 SALT LAKE CITY, UT 84145	no.	\$ \$8,66 2 State or I	ment compensation 52.00 ocal income tax credits, or offsets	or foreign postal code, and telephone UTAH DEPT OF WORKFORCE UI DIVISION PO BOX 45533 SALT LAKE CITY, UT 84145	SERVICES	2 State or I refunds,	15.00 local Income tax credits, or offsets	2021		Certa iovernme Paymer
PAYER'S federal identification number	RECIPIENT'S identification number	3 Box 2 am	ount is for tax year	PAYER'S federal identification number 90-4432145	RECIPIENT'S Identification number ***-**-5000	3 Box 2 am	ount is for tax year	4 Federal Income tax v \$\$\$31.50		Copy For Recipi
90-4432145 RECIPIENT'S name	***-**-5000	5 RTAA pa	yments	RECIPIENT'S name		5 RTAA pa \$	yments	6 Taxable grants \$		his is important information an ng furnished to
JOHN HOMEOWNER		Agricultu	re payments	JOHN HOMEOWNER Street address (Including apt. no.)		7 Agricultu \$	re payments	8 If checked, box 2 is trade or business income		Internal Reve Service. If you ired to file a ret
Street address (including apt. no.) 90-4432145 City or town, state or province, countr	v, and ZIP or foreign postal code	\$ 9 Market g \$	ain	90-4432145 City or town, state or province, countr	2 V V V V V V V V V V V V V V V V V V V	9 Market g \$	aln	on no. 11 State income ta	a neg othe Impo	gligence penalt er sanction may losed on you if
424 W 850 S Bountiful, UT 84 Account number (see instructions)		10a State	10b State identification 12433266001	424 W 850 S Bountiful, UT 84 Account number (see Instructions)	510	10a State UT	100 State deritrication 12433266001			ome is taxable RS determines It has not b
form 1099-G (keep for				- 1000.0	your records)	vww.irs.gov/fo	orm1099g	Department of the T	íreasury - Interna	repor al Revenue Ser

	\$-	YTD income		0	# months		Income
	\$ 8,315.00	W2 for year:	2021	12	# months	\$ 692.92	Income
	\$ 8,662.00	W2 for year:	2022	12	# months	\$ 721.83	Income
_							
		YTD Income					
	\$ 692.92	YTD + 1 Year					
	\$ 707.38	YTD + 2 Year					
			-			 	
	\$ 692.92	use lowest income	average	or check the ind	come you wish to use	\$ -	
_			-		-		



Seasonal Employment and Unemployment

Seasonal employment and unemployment compensation

The Borrower must have a two-year consecutive history of receiving income from seasonal employment and the seasonal employment income must be likely to continue for at least the next three years in order to consider the income for qualifying. Unemployment compensation associated with seasonal employment may be considered qualifying income if the Borrower has a two-year history of receipt and the unemployment compensation is likely to continue for at least the next three years. The Seller must not use seasonal employment income or unemployment compensation to qualify the Borrower unless the income is reported on the Borrower's individual federal income tax returns for the most recent two-year period



Seasonal Income and Unemployment - Fannie Mae

Verify the borrower has at least a two-year history of seasonal employment and income.

*Unemployment compensation cannot be used to qualify the borrower unless it is clearly associated with seasonal employment that is reported on the borrower's signed federal income tax returns. Verify that the seasonal income is likely to continue.

Documentation

Document that the borrower has received the payments consistently for at least two years by obtaining copies of signed federal income tax returns.

*Unemployment compensation may be used in qualifying a borrower for a high LTV refinance loan whether it is seasonal or non-seasonal.

B3-3.1-05, Secondary Employment Income (Second Job and Multiple Jobs) and Seasonal Income (02/03/2021) B3-3.1-09, Other Sources of Income (12/16/2020)

https://www.fanniemae.com/content/guide/selling/b3/3.1/09.html#Tip.20Income



Freddie Mac – Seasonal Employment

Seasonal employment may be primary employment (e.g., highway construction and road work in colder regions) or secondary employment (e.g., educators teaching summer school). The Borrower's earnings may be comprised of base non-fluctuating earnings, fluctuating hourly earnings and/or additional employed income.

Additional Requirements

When unemployment income associated with the seasonal employment is being used as stable monthly income:

A documented two-year history of seasonal employment and income receipt is required, and

The requirements for unemployment income associated with seasonal employment in <u>Section</u> <u>5303.3</u> must be met

https://guide.freddiemac.com/app/guide/section/5303.2



Freddie Mac – Unemployment associated with Seasonal Income

History of receipt: Two years, consecutive¹

Continuance: Must be likely to continue for at least the next three years

Calculation: Refer to <u>Section 5303.4(b)</u> for calculation guidance and requirements

Documentation Requirements with Streamline Accept and Standard All of the following:

Proof of receipt of unemployment compensation for the most recent two-year period (e.g., IRS Form 1099-G(s) and/or equivalent documentation)

Freddie Mac Selling Guide 5303.3 Specific requirements for additional employed income



Tax Return Review for Unemployment

	Attach to Form 1040, 1040-SR, or 1040-NR. Go to www.irs.gov/Form1040 for instructions and the latest info				
	Revenue Service	ormation.			Sequence No. 01
ame	(s) shown on Form 1040, 1040-SR, or 1040-NR		Yours	ocial	security number
	A delitional lucome				
Чđ	t Additional Income				
1	Taxable refunds, credits, or offsets of state and local income taxes			1	
	Alimony received			2a	
	Date of original divorce or separation agreement (see instructions):				
3	Business income or (loss). Attach Schedule C			3	
4	Other gains or (losses). Attach Form 4797			4	
5	Rental real estate, royalties, partnerships, S corporations, trusts, etc. Attach S			5	
6	Farm income or (loss). Attach Schedule F			6	
7	Unemployment compensation			7	
8	Other income:				
	Net operating loss	(4	
	Gambling			-	
	Cancellation of debt	/			
d		(4	
e	Income from Form 8853			-	
f	Income from Form 8889			-	
	Alaska Permanent Fund dividends			-	
	Jury duty pay			-	
1	Prizes and awards			-	
1				-	
	Stock options			-	
	for profit but were not in the business of renting such property 81				
	Olympic and Paralympic medals and USOC prize money (see			-	
	instructions)				
	Section 951(a) inclusion (see instructions)			-	
	Section 951A(a) inclusion (see instructions)				
	Section 461(I) excess business loss adjustment			-	
	Taxable distributions from an ABLE account (see instructions) 8g			-	
	Scholarship and fellowship grants not reported on Form W-2 8r			-	
	Nontaxable amount of Medicaid waiver payments included on Form				
-	1040, line 1a or 1d	()	
t	Pension or annuity from a nongualifed deferred compensation plan or	T I		1	
-	a nongovernmental section 457 plan				
u	Wages earned while incarcerated				
	Other income. List type and amount:				
	8z				
9	Total other income. Add lines 8a through 8z			9	
0	Combine lines 1 through 7 and 9. Enter here and on Form 1040, 1040-SR, or 1	1040-NR	line 8	10	



Verbal VOE (VVOE) Requirement- Fannie Mae

Requirements for hourly, salary and commission income

Alternative Methods to verify Employment

- If the employer will not verbally verify employment, the lender can obtain
 - a written verification (other than an additional paystub) confirming the borrower's current employment status within the same time frame as the verbal VOE requirements. The written documentation must include the name and title of the person who completed the verification for the employer.
 - an email exchange with the borrower's employer from the employer's work email address within the same time frame as the verbal VOE requirements.
 - The lender must conduct additional due diligence to confirm that the email address for the employer is accurate. Examples of due diligence include, but are not limited to, searches of domain name on employer website (review for match to employer email address), employer directory on the internet, or other professional networking or business profile websites.
 - The email exchange must include borrower's name and employer's name; name, title, and work email address of the individual contacted at the employer; date of contact; and borrower's current employment status.
- If the borrower is a union member who works in an occupation that results in a series of short-term job assignments (such as a skilled construction worker, longshoreman, or stagehand), and the union facilitates the borrower's placement in each assignment, the lender may obtain the verbal VOE from the union.
- If the employer uses a third-party employment verification vendor, the lender must obtain written verification from the vendor of the borrower's current employment status within the same time frame as the verbal VOE requirements.



Freddie Mac- PCV

Freddie Mac Selling Guide 5303.2 Primary and secondary employment and income

- Certain union members may work in industries where they may switch employers frequently and the union facilitates the next position. In that case, the Borrower may have multiple YTD paystubs and W-2s, all of which can be used for the verification and calculation of stable monthly income. The Borrower's earnings may be comprised of base non-fluctuating earnings, fluctuating hourly earnings and/or additional employed income.
- A Borrower may exhibit a stable and consistent employment and income history, regardless of the number of employers.
- The Borrower may or may not be in between employers at the time of closing. If the Seller determines that the Borrower's employment and income history is stable and it is documented that the Borrower has multiple jobs as described above, it may be acceptable to obtain the 10-day PCV (refer to Section 5302.2(d)) from the union. The Seller must make this determination based on a review of all employment and income characteristics.



1b. Current Employment/Self-Employment and Incom	me Does not apply
Employer or Business Name All Care Clinic	Phone (800) 776 – 5445
Street 101 Main Street	Unit #
City Columbia State	SC I ZIP 27602 Country
Position or Title RN Start Date 09 / 12 / 1999 (mm/dd/yyyy) How long in this line of work? 26 Years 1 Months	Check if this statement applies: I am employed by a family member, property seller, real estate agent, or other party to the transaction.
Check if you are the Business 🔘 I have an ownershi	p share of less than 25%. Monthly Income (or Loss)
Owner or Self-Employed Owner or Self-Employed Owner on ownershi	p share of 25% or more. \$

1c. IF APPLICABLE, Complete Information for Additional	Employment/Self-Employment and Income					
Employer or Business Name Retro Rehab	Phone (803) 312 - 4433					
Street 5 Calvert Street	Unit #					
City Columbia State SC	ZIP 27602 Country					
Position or Title RN	Check if this statement applies:					
Start Date 06 / 01 / 2022 (mm/dd/yyyy)	I am employed by a family member, property seller, real estate agent, or other					
How long in this line of work? 26 Years 1 Months	party to the transaction.					
Check if you are the Business I have an ownership share of less than 25%. Monthly Income (or Loss) Owner or Self-Employed I have an ownership share of 25% or more.						

1d. IF APPLICABLE, Complete Information for Previous Employment/Self-Employment and Income							
Provide at least 2 years of current and previous employment and income.							
Employer or Business Name Rehab in Style							
Street 678 Blecker Street Unit #							
City Columbia	State SC ZIP 27602 Country						
Position or Title RN							
Start Date 02 / 22 / 2014 (mm/dd/yyyy)	Check if you were the Business						
End Date 04 / 05 / 2022 (mm/dd/yyyy)	Owner or Self-Employed						

Neil has Full Time Employment Income

Neil Nurse works Full-time at All Care Clinic and receives a salary of \$75,000. He has been with the hospital for 22 years.

Neil also has Secondary Income

Neil also works part-time as a RN in a Rehab Center. He started his current position June 01, 2022. He makes \$25 per hour and is scheduled 20 hours minimum per week.

Prior to the Rehab Center Neil worked at Rehab in Style for 8 years. He left that position April 5, 2022. Neil earned \$2,000 a month there.

We are looking for Neil's qualifying Income for a Fannie Mae loan.

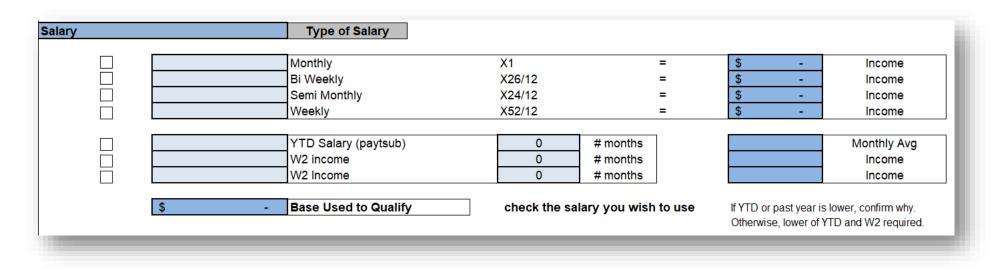
You have Neil's W2's and both y-t-d paystubs that support the information on the application.



1b. Current Employment/Self-Employment and Income	Does not apply
Employer or Business Name All Care Clinic	Phone (800) 776 - 5445
Street 101 Main Street	Unit #
City Columbia State SC	ZIP 27602 Country
Position or Title RN Start Date 09 / 12 / 1999 (mm/dd/yyyy) How long in this line of work? 26 Years 1 Months	Check if this statement applies: I am employed by a family member, property seller, real estate agent, or other party to the transaction.
Check if you are the Business I have an ownership sh Owner or Self-Employed I have an ownership sh	

Neil Nurse works Full-time at All Care Clinic and receives a salary of \$75,000. He has been with the hospital for 22 years.

He is paid Semi Monthly @ \$3,125





Neil Nurse works Full-time at All Care Clinic and receives a salary of \$75,000. He has been with the hospital for 22 years.

Salary	Type of Salary			
□ □ ■ ■ ■ ■ ■ ■ ■ ■ ■ ■ ■ ■ ■ ■ ■ ■ ■ ■	Monthly Bi Weekly 3,125.00 Semi Monthly Weekly	X1 X26/12 X24/12 X52/12	= \$ - = \$ - = \$ 6,250.0 = \$ -	Income Income Income Income
□ \$	YTD Salary (paytsub) 75,000.00 W2 income W2 Income	0 # months 12 # months 0 # months	\$ 6,250.0	Monthly Avg Income Income
\$	- Base Used to Qualify	check the salary you wish		ar is lower, confirm why. of YTD and W2 required.
	1b. Current Employment/Self-Employment and Income Employer or BusIness Name All Care Clinic Street 101 Main Street City Columbia State SC .	Does not apply Phone (800) 776 - 5445 Unit # ZIP 27602 Country	Gross Monthly Income Base \$ 6,250.00 /month Overtime \$ //month	
	Position or Title RN Start Date 09 / 12 / 1999 (mm/dd/yyyy) How long in this line of work? 26 Years 1 Months Check if you are the Business I have an ownership share	Check If this statement applies: I am employed by a family member, property seller, real estate agent, or other party to the transaction.	Bonus \$/month Commission \$/month Military /month Entitlements \$/month Other \$/month	
	Owner or Self-Employed I have an ownership share		TOTAL \$ 6,250.00/month	

Neil also has Secondary Income-

Neil also works part-time as a RN in a Rehab Center. He started his current position June 01, 2022. He makes \$25 per hour and is scheduled 20 hours minimum per week.

Prior to the Rehab Center Neil worked at Rehab in Style for 8 years. He left that position April 5, 2022. Neil earned \$2,000 a month there.

We are looking for Neil's qualifying Income for a Fannie Mae loan.

1c. IF APPLICABLE, Complete Information for Additional Employment/Self-Employment and Income								
Employer or Business Name Retro Rehab Phone (803) 312 - 4433								
Street 5 Calvert Street			Unit #					
City Columbia	State SC 👱	ZIP 27602	Country					
Position or Title RN Start Date 06 / 01 / 2022 (mm/dd/yyyy)	Check if this statement applies: I am employed by a family member, property seller, real estate agent, or other							
How long in this line of work? 26 Years 1 Months party to the transaction.								
Check if you are the Business I have an ownership share of less than 25%. Monthly Income (or Loss) Owner or Self-Employed I have an ownership share of 25% or more.								

1d. IF APPLICABLE, Complete Information for Previous Employment/Self-Employment and Income Provide at least 2 years of current and previous employment and income.							
Employer or Business Name Rehab in Style							
Street 678 Blecker Street Unit #							
City Columbia State SC	✓ ZIP 27602 Country						
Position or Title RN							
Start Date 02 / 22 / 2014 (mm/dd/yyyy)	Check if you were the Business						
End Date 04 / 05 / 2022 (mm/dd/yyyy)	Owner or Self-Employed						



Neil also has Secondary Income-

Neil also works part-time as a RN in a Rehab Center. He started his current position June 01, 2022. He makes \$25 per hour and is scheduled 20 hours minimum per week.

Prior to the Rehab Center Neil worked at Rehab in Style for 8 years. He left that position April 5, 2022. Neil earned \$2,000 a month there.

We are looking for Neil's qualifying Income for a Fannie Mae loan.

Employer or Business Name Retro Rehab	Phone (803) 312 – 4433
Street 5 Calvert Street	Unit #
City Columbia State S	SC JIP 27602 Country
Position or Title RN	Check if this statement applies:
Start Date 06 / 01 / 2022 (mm/dd/yyyy)	I am employed by a family member, property seller, real estate agent, or other
How long in this line of work? 26 Years 1 Months	party to the transaction.

Hourly					_		
	\$ 25.00	Per Hour	20	# of hours	X52/12	\$ 2,166.67	Income
	\$-	YTD Earnings	0	# months			Income
	\$-	W2 for Tax Year:	0	# months			Income
	\$-	W2 for Tax Year:	0	# months			Income



Neil also works part-time as a RN in a Rehab Center. He started his current position June 01, 2022. He makes \$25 per hour and is scheduled 20 hours minimum per week.

Prior to the Rehab Center Neil worked at Rehab in Style for 8 years. He left that position April 5, 2022. Neil earned \$2,000 a month there.

We are looking for Neil's qualifying Income for a Fannie Mae loan.

1c. IF APPLICABLE, Complete Information for Additional	🗆 Doe	es not a	apply	
Employer or Business Name Retro Rehab	Phone (803) 312 – 4433	Gross Mon	thly In	come
Street 5 Calvert Street	Unit #	Base	\$	0.00 /month
City Columbia State SC	ZIP 27602 Country	Overtime	\$	/month
		Bonus	\$	/month
Position or Title RN	Check if this statement applies:	Commission	\$	/month
Start Date 06 / 01 / 2022 (mm/dd/yyyy)	I am employed by a family member, property seller, real estate agent, or other	Military		
How long in this line of work? 26 Years 1 Months	party to the transaction.	Entitlements	\$	/month
Check if you are the Business O I have an ownership sh	are of loss than 25% Monthly Income (or Loss)	Other	\$	/month
Owner or Self-Employed I have an ownership sh		TOTAL \$		0.00/month



Fannie Mae-Secondary Income

Verification of a minimum history of two years secondary employment income is recommended. However, income that has been received for a shorter period of time (but, no less than 12 months) may be considered as acceptable income, as long as there are positive factors to reasonably offset the shorter income history.

A borrower may have a history that includes different employers, which is acceptable as long as income has been consistently received. In no instance may the borrower have any gap in employment greater than one month in the most recent 12-month period, unless the secondary employment is considered seasonal income



Social Security Income- Taxable or Non-Taxable?

- Your Borrower has documented Social Security Benefits.
- The Annual Benefit is \$6,800.
- You have Tax Returns documenting the amount of the benefit that is taxable.

What is the amount of income that may be used as Qualifying Income for Fannie Mae?

	1	Wages, salaries, tips, etc. Attach	Form	n(s) W-2		1	
Attach	2a	Tax-exempt interest	2 a		b Taxable interest	2b	
Sch. B if	3a	Qualified dividends	3a		b Ordinary dividends	3b	
required.	4a	IRA distributions	4a		b Taxable amount	4b	
	5a	Pensions and annuities	5a		b Taxable amount	5b	
Standard	6a	Social security benefits	6a	6800	b Taxable amount	6b	3600
		With Documentati				_	
	Pot	ential Non Taxable Income Socia	l Secu	rity: Retirement/Dis	sability/Survivor/Supplement Specify:		
		\$ 6.8	00.00	Annual Benefit		1	
			00.00		x 100% \$ 3,600.00		
		\$ 3,2	00.00	Non-Taxable	x 125% \$ 4.000.00		
				# months	Total Income \$ 7,600.00		
		\$	-	Total Monthly Incom			
							Enact

Social Security Income- Taxable or Non-Taxable?

- Your Borrower has documented Social Security Benefits.
- The Annual Benefit is \$6,800.
- You do not have Tax Returns documenting the amount of the benefit that is taxable.

What is the amount of income that may be used as Qualifying Income for Freddie Mac?

Without Taxation Documentat				
\$ 6,800.00	Total Annual Benefit			
\$ 5,780.00	Annual Benefit x 85%	\$	3,600.00	
\$ 1,020.00	Annual Benefit x 15%	\$	4,000.00	1
\$ 1,275.00	Gross up 25%	\$	7,600.00	1
\$ 7,055.00	Zetal Gross up			1



Fannie Mae Social Security

Social Security income for retirement or long-term disability that the borrower is drawing from his or her own account/work record will not have a defined expiration date and must be expected to continue.

However, if Social Security benefits are being paid as a benefit for a family member of the benefit owner, that income may be used in qualifying if the lender obtains documentation that confirms the remaining term is at least three years from the date of the mortgage application.

Document regular receipt of payments, as verified by the following, depending on the type of benefit and the relationship of the beneficiary (self or other) as shown in the table on the next slide-

B3-3.1-09, Other Sources of Income (12/14/2022) https://selling-guide.fanniemae.com/



Fannie Mae Social Security

Type of Social Security benefit	Borrower is drawing Social Security benefits from own account/work record ${}^{\underline{1}}$	Borrower is drawing Social Security benefits from another person's account/work record or from their own account/work record for the benefit of another $\!\!\!\!\!\!^2$		
Retirement	 Social Security Administration's (SSA) Award letter, SSA-1099, Most recent signed federal income tax returns (or tax transcripts³), or Proof of current receipt 	 SSA Award letter, Proof of current receipt, and Three-year continuance⁴ 		
Disability	 SSA Award letter, SSA-1099, Most recent signed federal income tax returns (or tax transcripts³), or Proof of current receipt 	 SSA Award letter, Proof of current receipt, and Three-year continuance⁴ 		
Survivor benefits	NA	 SSA Award letter, Proof of current receipt, and Three-year continuance⁴ 		
Supplement Security Income (SSI)	SSA Award letter, andProof of current receipt	NA		

B3-3.1-09, Other Sources of Income (12/14/2022)

https://selling-guide.fanniemae.com/



Tax Exempt Income - Fannie Mae

B3-3.1-01, General Income Information

Using Nontaxable Income to Adjust the Borrower's Gross Income

The lender should give special consideration to regular sources of income that may be nontaxable, such as child support payments, Social Security benefits, workers' compensation benefits, certain types of public assistance payments, and food stamps.

The lender must verify that the particular source of income is nontaxable. Documentation that can be used for this verification includes award letters, policy agreements, account statements, or any other documents that address the nontaxable status of the income.

If the income is verified to be nontaxable, and the income and its tax-exempt status are likely to continue, the lender may develop an "adjusted gross income" for the borrower by adding an amount equivalent to 25% of the nontaxable income to the borrower's income.

If the actual amount of federal and state taxes that would generally be paid by a wage earner in a similar tax bracket is more than 25% of the borrower's nontaxable income, the lender may use that amount to develop the adjusted gross income, which should be used in calculating the borrower's qualifying ratio



Tax Exempt Income – Freddie Mac

History of receipt: A history of receipt is not required

Continuance: Must be likely to continue to remain tax exempt

- **Calculation:** To determine the amount to adjust (i.e., "gross-up") the Borrower's income, use:
- 25% of the tax-exempt portion of the income or
- The current federal and state income tax withholding tables

Documentation Requirements with Streamline Accept and Standard Documentation Levels : Copy of complete federal individual income tax return for the most recent one-year period or other documentation evidencing that the income, or a portion of the income, is tax exempt.

Freddie Mac Selling Guide 5305.2 Specific requirements for other income types

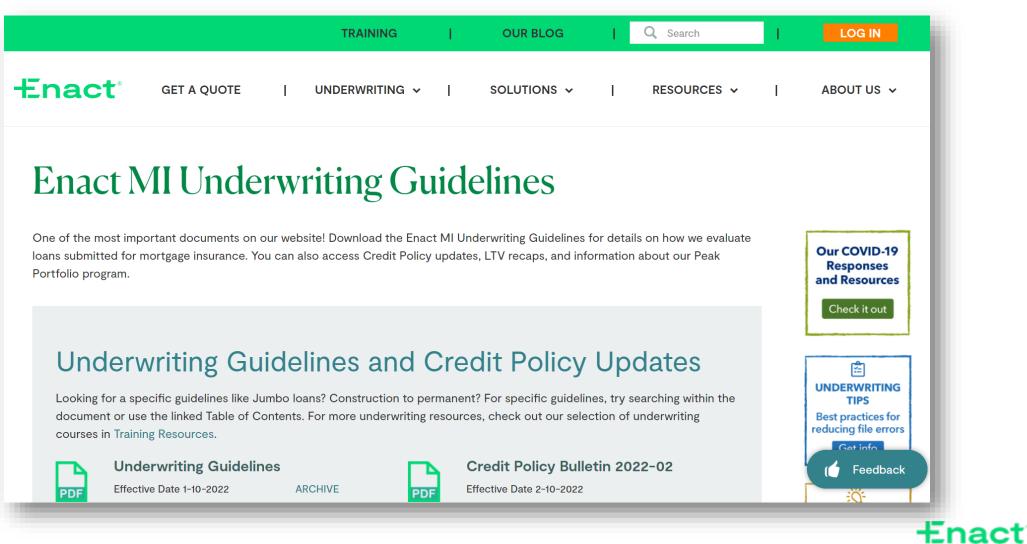


Enact Rate Express®

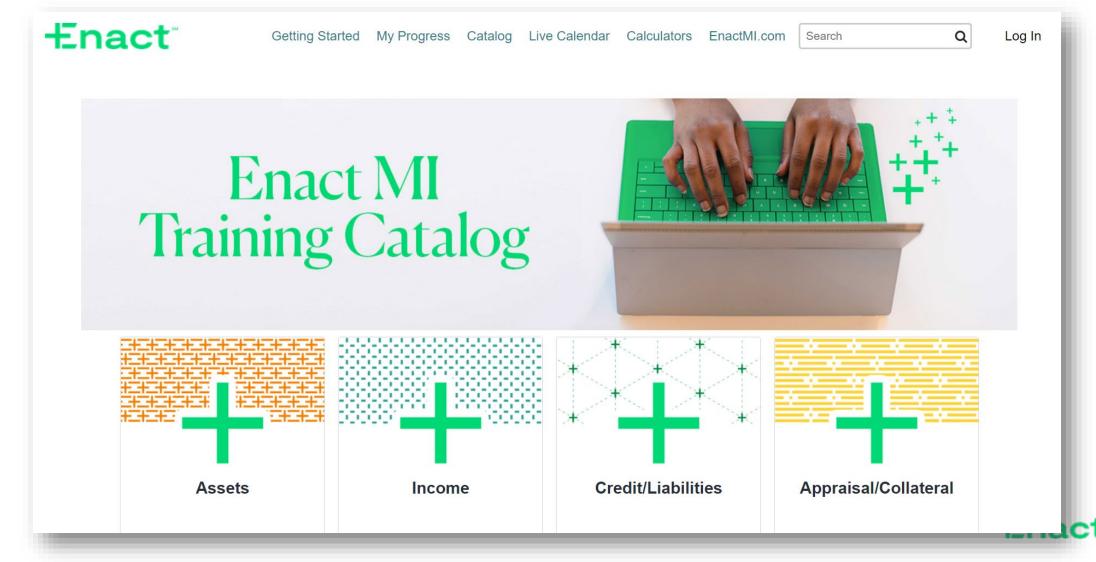
		TRAINING	I OUR BLOG	Q Search	I LOG IN			
Enact °	GET A QUOTE	UNDERWRITING 🗸	solutions 🗸	RESOURCES 🗸	1			
ABOUT US V * Required								
	Your Info	rmation Loar	n Information —_●	MI Information ●				
Enter email address to access Rate <i>Express</i> .								
		Email * Bus	iness Email Continue					
		Need 1	to register? <u>GET ACCES</u>	<u>s</u>				



Enact Underwriting Guidelines



Enact Training Resources



Enact Training Resources

Income Calculation Tools by Enact MI

We get it, mental math is hard. That's why Enact provides a collection of downloadable calculators and reference guides to help you analyze a self-employed borrower's average monthly income and expenses.

Please note that these tools offer suggested guidance, they don't replace instructions or applicable guidelines from the GSEs.

Due to various internet browser versions, please download and save PDF before entering data. Please note, calculators are updated periodically.



Income Calculation Worksheet

Use this form to calculate income. UPDATED



Fannie Mae Form 1084 Calculator (2022-2021)

Calculate and analyze cash flow to help you complete Fannie Mae form 1084. UPDATED

×÷ XLSX

Fannie Mae Form 1084 Calculator XLS (2022-2021)

Calculate and analyze cash flow to help you complete Fannie Mae form 1084. UPDATED



Your Enact Resources

- ActionCenter[®] : 800 444.5664
- Your Local Enact Regional Underwriter
- Your Enact Sales Representative



As Many of you know, there has been a devastating fire in Lahaina Maui. There were many lives lost and many more people that are still missing.

If any one of you have been there, you know what a magical place Lahaina is.. With its rich history of the Hawaiian Islands.

Please do what you can to help the people of Hawaii at this time.

There are links Below of Organizations that you can donate to help.

Maui Strong - Hawaii Community Foundation Maui Salvation Army Maui Food Bank, Inc Maui Humane Society, Inc



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